

Message Text

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13

ACTION PM-09

INFO OCT-01 NEA-10 ADP-00 CIAE-00 INR-09 NSAE-00 RSC-01

AID-20 IGA-02 EB-11 COME-00 MC-02 T-03 OMB-01 RSR-01

/070 W

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R 150840 Z MAR 73

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 6171

INFO SECDEF WASHDC

USCINCEUR

C O N F I D E N T I A L KUWAIT 0805

E. O. 11652: GDS

TAGS: MASS KU

SUBJ: MILITARY SALES: WESTINGHOUSE REPS VISIT KUWAIT

1. WESTINGHOUSE REPS MITCHELL AND WILLETT HELD THREE- HOUR BRIEFING ON WESTINGHOUSE' S TACTICAL AIR DEFENSE SYSTEM AT KUWAIT AIR FORCE HEADQUARTER MARCH 13. REPS MET WITH KAF COMMANDER COL. MARZOOK AJEEL AND HIS DEPUTY, LT. COL. ABDULLA SUMAIT AND OTHER OFFICERS RESPONSIBLE FOR AIR DEFENSE. MEETINGS WERE ARRANGED BY WESTINGHOUSE' S LOCAL AGENT, ABD AL- MAJEED AL- GHARABALLY, WHO APPARENTLY HAD CLEARANCE FROM CHIEF OF STAFF, GENERAL MUBARAK. GHARABALLY AND WESTINGHOUSE REPS DID NOT CONSULT WITH EMBASSY REGARDING MEETING ARRANGEMENTS.

2. FOLLOWING MEETING MITCHELL AND WILLETT, ACCOMPANIED BY GHARABALLY, TOLD US BRIEFING WENT WELL AND THAT KUWAITIS SHOWED INTEREST IN SYSTEM. LT. COL. SUMAIT TOLD WILLETT THAT KAF WOULD CONTACT EMBASSY IF ANY ADDITIONAL DATA WAS NEEDED FROM WESTINGHOUSE.

3. COMMENT: IN MEETING ON OTHER MATTERS, DEPUTY ASSISTANT CHIEF OF STAFF SAYEGH REMINDED EMBOFFS THAT KUWAITIS DO NOT RPT NOT WANT SEE COMMERCIAL REPS UNLESS THEY ARE SPECIFICALLY INVITED BY MINISTRY OF DEFENSE. SAYEGH SAID WESTINGHOUSE MEETING WAS PROBABLY ARRANGED AS PERSONAL FAVOR TO GHARABALLY. DEPT SHOULD REMIND
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WESTINGHOUSE THAT FUTURE CONTACTS WITH KUWAITIS MUST BE CLEARED BY MINDEF SHAIKH SAAD. MOREOVER, CONSIDERING OVERALL INTERESTS OF USG IN COMPLEX AND SENSITIVE AREA OF MILITARY SALES HERE, NOT TO MENTION INTERESTS OF INDIVIDUAL US COMPANIES, I BELIEVE IT IMPORTANT THAT AT LEAST FOR NOW VISITING COMPANY REPS CONSULT WITH ME OR EMBOFFS BEFORE SEEING MEMBERS KUWAIT MILITARY. STOLTZFUS

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*** Current Classification *** CONFIDENTIAL

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